



Canberra Times
Wednesday 14/10/2009
Page: 10
Section: Letters
Region: Canberra Circulation: 34,354
Type: Capital City Daily
Size: 81.58 sq.cms.
Published: MTWTFS-

Brief: CALVARY

Calvary sale profits

Military analysts are obliged to master a written procedure known as The Appreciation in order to produce the best tactical solution to a perceived aim given a set of often competing factors and limited resources.

It is painstaking, time-consuming and frequently irritating for the writer, particularly if he/she had an intuitive and preferred option.

The orthodox approach guarantees a stark display of the entire thinking process of the writer, the weight given to the impact of each factor and the options from which one course of action would be recommended.

Thus the commander responsible for the achievement of the aim would be able to scrutinise every implication in determining the ultimate plan and the acceptance or rejection of risk.

In the battlefield of the corporate and political sectors this same analytical precision is called for.

In the matter of the proposed sale of Calvary Hospital and the part to be played in this process by the Clare Holland Hospice, the public and, perhaps, other stakeholders, have been kept singularly uninformed.

Advice of the impending consultation process should be warmly welcomed.

But will the parties involved be able to disclose evidence of the aim, the factors, the resources, the cost analysis both in human and financial terms, the options, the advantages and disadvantages of each option and the reasons why a preferred option was agreed to (or not)? Subject to full disclosure, the classical question of Cicero (a politician) should be answered: Cui bono – who profits?

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